#### A Chinese Garden in America's Backyard: Changing Patterns of Trade between China and Latin America

The 33th Pacific Economic Community Seminar Sustainable Development and Circular Economy A PECC International Project 2017-2018

State and a ret

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#### II CELAC-China Ministerial Forum 21-22 January 2018 in Santiago, Chile

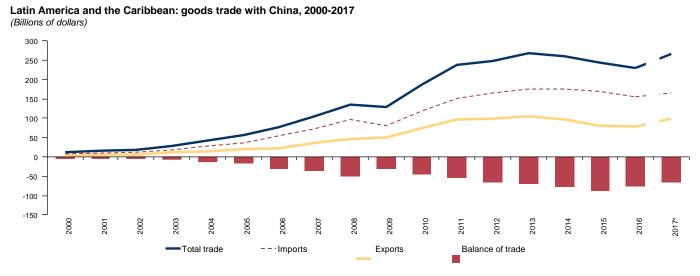


https://www.univision.com/univision-news/opinion/chinese-engagement-in-latin-america-and-the-us-response-taking-off-the-gloves

#### First Proposition :

• The links that have emerged between Latin America and China in the past twenty years signify the region's most important realignment in

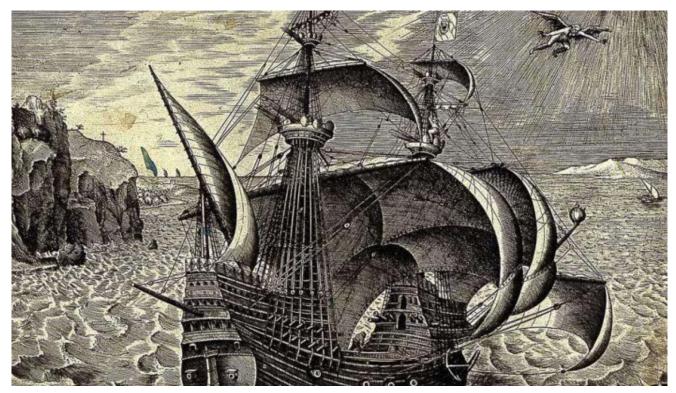
the past two centuries.



Source: Economic Commission for Latin America and the Caribbean (ECLAC), on the basis of information from the United Nations Commodity Trade Statistics Database (COMTRADE) <sup>a</sup> Figures for 2017 are projections.

## Second proposition :

• However, these links between China and the region are not new.



http://www.scmp.com/magazines/post-magazine/long-reads/article/2061588/how-china-played-part-birth-globalisation-16th

# Third proposition :

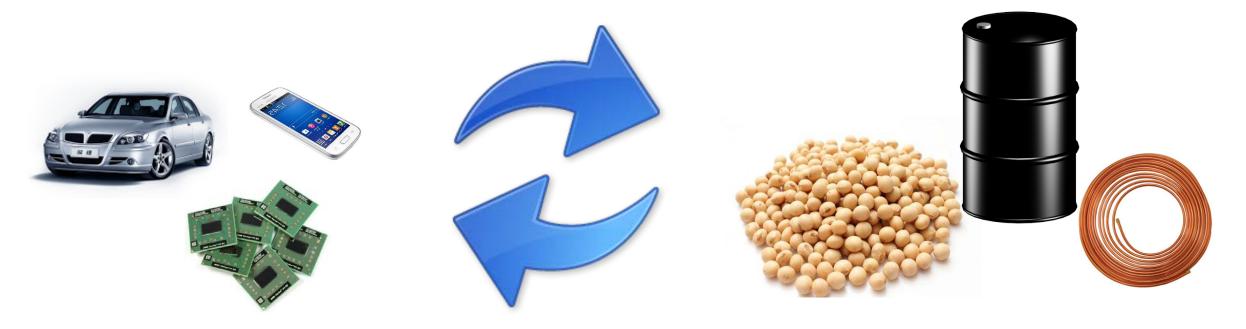
 Globalization was actually kick-started by these links between China and the New World.



http://www.rgvbizjournal.com/uncategorized/mexico-city-new-york-western-hemisphere-xvii-century/

#### Fourth proposition :

• The pattern of exchanging raw materials for manufactured products was established early on, and continues to this day, with China selling industrial products and Latin America commodities.



## Fifth proposition :

• Denouncing trade with China as tantamount to promoting deindustrialization is to put the cart before the horse.



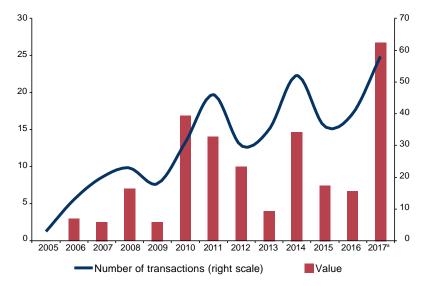
https://www.linkedin.com/pulse/entangled-dependence-between-china-latin-america-wei-hsu

### Sixth proposition :

- During the "China boom" years, the main driver of Sino-LAC links was trade, which increased 26 times from 2000 to 2013, when it reached USD 265 billion.
  - Yet, since then trade has flattened or even fallen.
  - Investment and financial cooperation are now moving to center stage.

#### ■ Figure IV.10 ■

Latin America and the Caribbean: estimated FDI inflows from China, 2005-October 2017 (Billions of dollars and number of transactions)

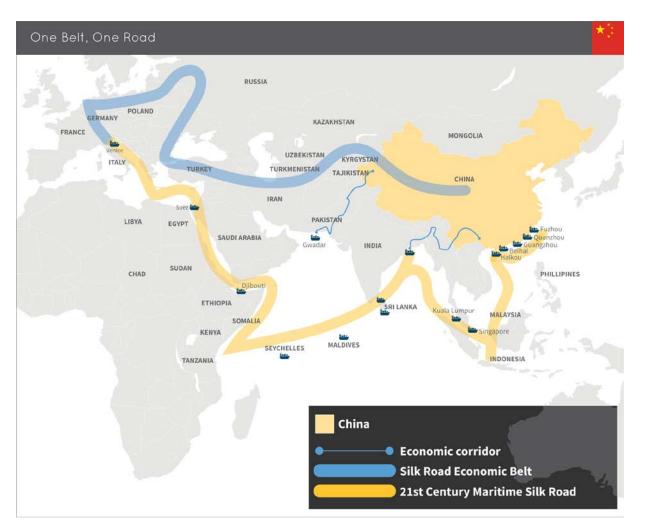


**Source**: Economic Commission for Latin America and the Caribbean (ECLAC), on the basis of Financial Times, *fDi Markets*, and Bloomberg.

**Note:** The estimate includes the value and number of mergers and acquisitions and projects announced.

# Seventh proposition :

- China in LAC is no longer just about buying oil, and iron and copper and soybeans.
  China in LAC today is also
  - about development.



https://www.lowyinstitute.org/publications/understanding-belt-and-road-initiative

## Eighth proposition :

- Latin America's infrastructure could benefit tremendously from Chinese investment, which could integrate our own vast expanses.
  - Many of our economies are export-oriented, yet the infrastructure of our

countries leaves much to be desired.





https://macaunews.mo/hong-kong-zhuhai-macao-bridge-open-new-year/

#### Ninth proposition :

• Much as in infrastructure, Latin America's energy matrix could benefit considerably from Chinese cooperation and investment.



https://en.wikipedia.org/wiki/Renewable\_energy\_in\_China

#### Tenth proposition :

- At this point in time, there is a basic convergence of interests
  - between China and Latin America in terms of development priorities.

