#### Value Chain Developments: Implications for Maritime Trade

Robert Scollay New Zealand APEC Study Centre, University of Auckland Presented at FPTPECC Seminar on Meeting the Increasing Demand for Maritime Trade Papeete, 19-20 October 2015

## The Global Value Chain (GVC)/Production Network Phenomenon

Spread of GVCs and production networks the most fundamental change in 21<sup>st</sup> century trade

• Not new but greatly accelerated

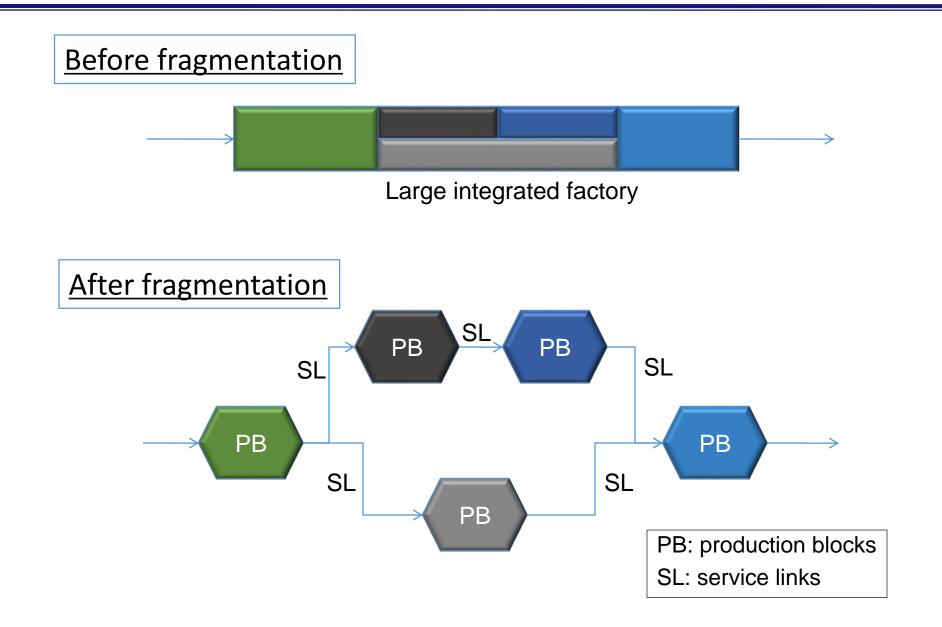
**Responds to technical feasibility of modularisation of production** 

- Production process spread across multiple countries
- Spread of production networks
- "from trade in goods to trade in tasks"
- East Asia emerged as world centre of GVC/production network activity

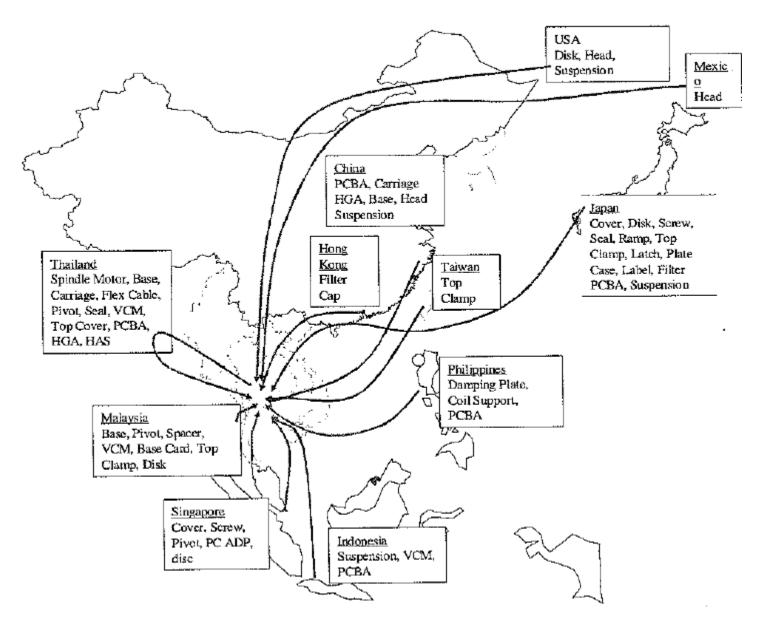
#### **Key determinants**

- Production cost efficiencies
- Service link costs (transport, communications, finance, business services etc

#### > The fragmentation theory: Production blocks and service links Modularisation of Production is the Key



A supply chain example. (This shows the nations where parts are sourced for a harc disk drive assembled in Thailand.)



Source: Baldwin (2008) based on data adapted from Hiratsuka (2005).

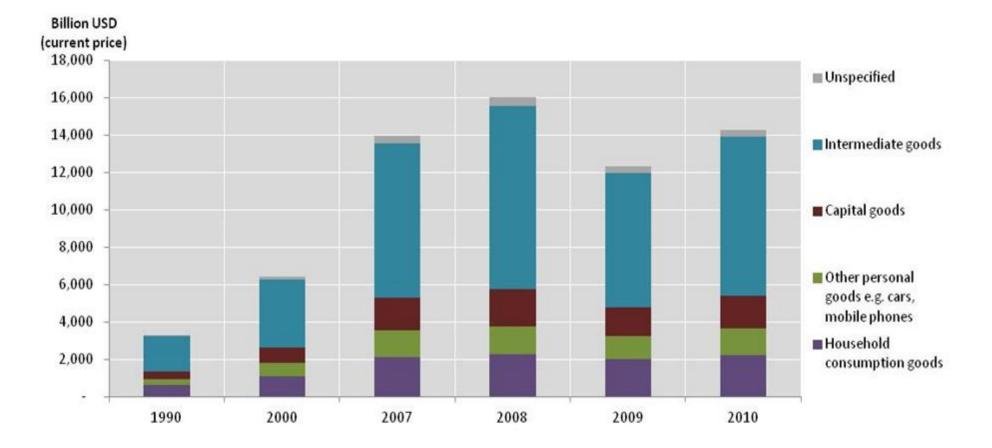
## **GVCs/Production Networks and Industrialisation**

- Comparative advantage defines location of production modules rather than of entire industries
- Provides low-cost developing countries with previously unavailable entry points into industrial development in a wide range of industries
- Unprecedented global spread of industry
- Rise of North-South production sharing

## **GVCs/Production Networks and World Trade**

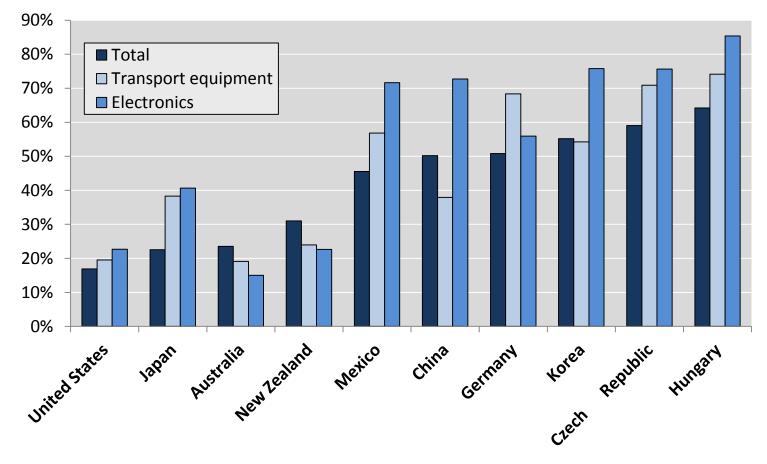
- GVCs/production networks stimulate expanded trade in intermediate goods
- Trade in raw materials and finished goods augmented by dramatic increase in trade in parts and components
  - Finished goods exported from country hosting the final module in the production sequence (often China in East Asia)
- Multiplication of shipments and border crossings associated with production process
- Intermediate goods account for over 50% of world trade
- Freight costs, port costs, border clearance costs become critical to efficient operation of supply chains
- Efficient logistics with on-time deliveries also critical
- Intermediate good exports linked to GVCs/production networks contribute substantially to recorded growth of world trade in early 21<sup>st</sup> century

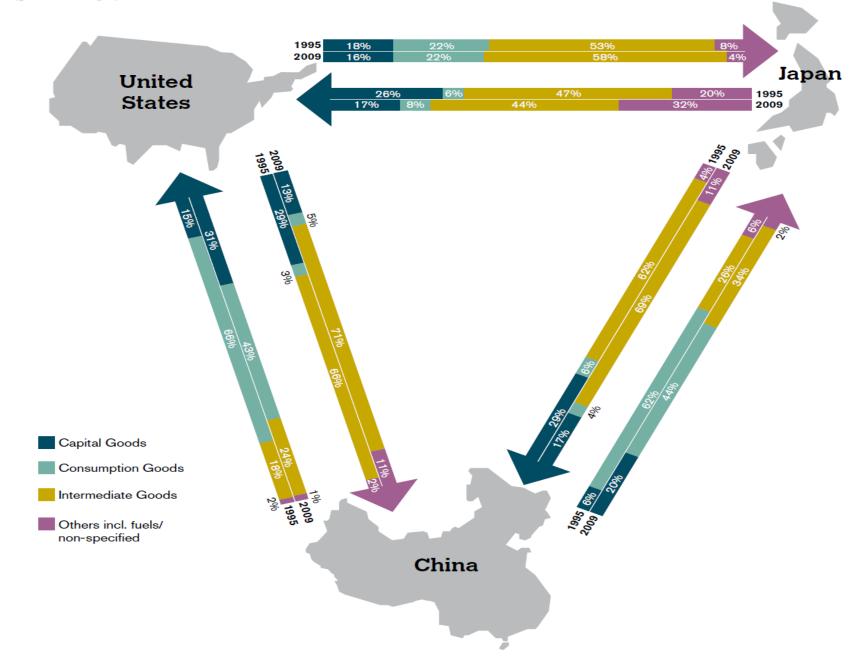
#### Indicators of Fragmentation World Trade by End-Use (1990-2010) Intermediate Good Share Typically Around 60%



Source: OECD

## Significant Share of Intermediate Imports Used in Exports





Bilateral trade flows between China, the United States and Japan, 1995 versus 2009, by type of good (percentage)

## **Recent Trends: Contrasting Perspectives**

- 1) Sharp contraction in world trade from GFC followed by resumption of growth in world trade at much slower pace than before
  - Reflecting a slowing of impetus to world trade from fragmentation of production (Mattoo et al)
- 2) Manufacturing production still not very globalised (Richard Baldwin)
  - Domestic inputs continue to account for largest share of manufacturing output

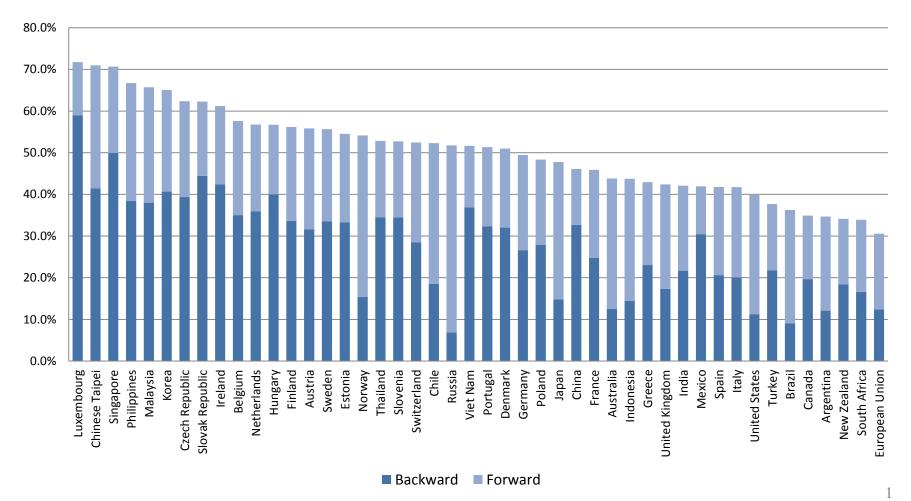
Input Composition of Global Manufacturing 2009	
Domestic Value Added	29%
Domestic Intermediates	55%
Imported Intermediates	16%

## **Insights from New Databases (1)**

**OECD's Trade in Value Added (TiVA) Database** 

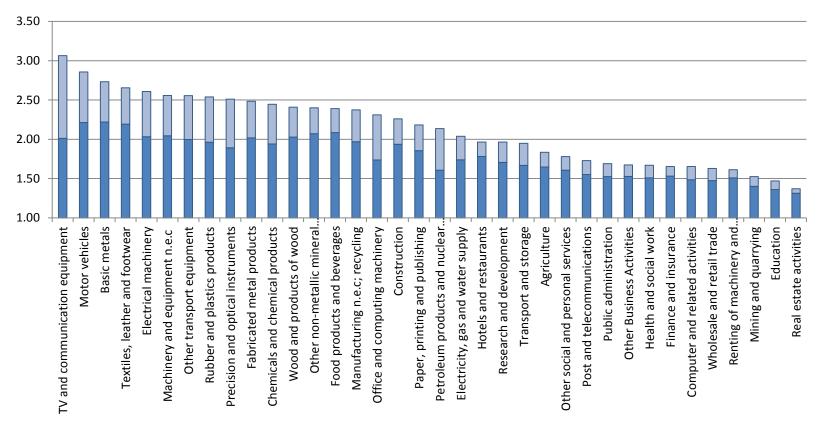
- Separates share of export values into
  - Domestic production and imports
  - Exports of final and intermediate goods
- Shows proportion of exports attributable to production activity in the exporting country
- Highlights countries' participation in GVCs and length of GVCs in different sectors
- Provides new insights on trade balances
- Highlights critical role of services in globalised production
  - Services account for at least 48% of world exports on a value added basis

## GVC Participation Index by Country (% of gross exports, 2009)



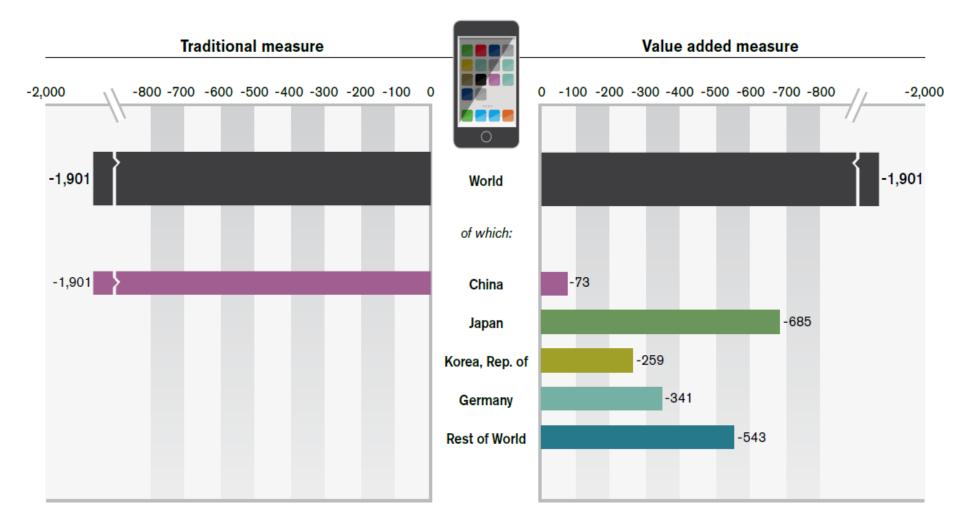
## **Indicators of Fragmentation: Length of GVCs, by Industry (2009)**

Domestic International



## **Implications for Trade Balances**

2009 US trade balance in iPhones (in millions of US\$)



Source: Meng and Miroudot (2011).

Source: WTO-IDE/JETRO (2011): Trade Patterns and Global Value Chains in East Asia

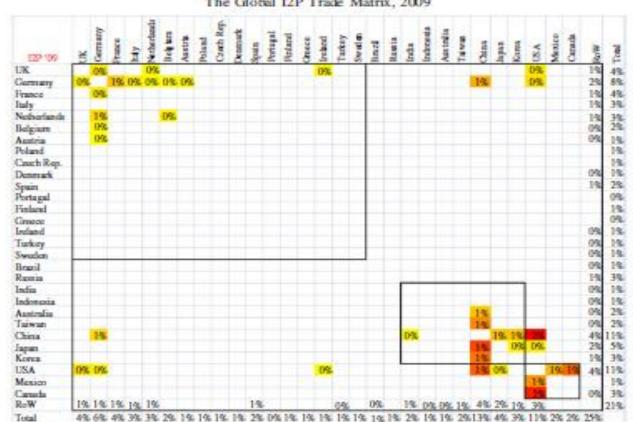
## **Insights from New Databases (2)**

World Input Output Database (WIOD)

- Aims to track input-output relationships between industries and across countries
  - Allows "mapping" of value chains
  - Country coverage not yet complete
- Key insight from WIOD Database (Richard Baldwin): international supply chains are *not* global, they are predominantly regional, concentrated within three regional blocs
  - "Factory Asia" (dominated by China and Japan)
  - "Factory Europe" (dominated by Germany)
  - "Factory North America" (dominated by USA)
- Four dominant economies in these "factories" account for 60% of world manufacturing output and dominant share of intermediate inputs
- Germany, USA and Japan function as "headquarter economies" with advanced technology and high wages
- Supply chain trade has been shifting heavily toward Factory Asia, especially China

#### **Global Trade Matrix for Intermediate Goods Used in Productions**

(Source: Baldwin and Lopez-Gonzalez 2014)



The Global I2P Trade Matrix, 2009

#### Note:

Bilateral purchases of intermediates by row nation from column nation as per cent of all I2P flows in WIOD database; flows under 0.3 per cent set to zero.

## **Features of the Three Regional Supply Chain Blocs**

**"Factory Europe" and "Factory North America"** 

• "Hub and Spoke patterns centred on "head quarter economies" as hubs

"Factory Asia"

- More complex "production network" pattern, wider extra-regional connections (especially with "Factory North America")
  - Japan acts as a "headquarter economy" but with declining influence
  - China resembles a "headquarter economy" on the sales side (numerous import clients), but resembles a "factory economy" on the sourcing side (sources mainly from Japan, USA, Germany and Korea)
  - Korea mixes characteristics of both "headquarter" and "factory" economy
- Heavily dependent on North America and Europe as markets for finished goods
- Trade flows mainly across water (by sea and air)

# **Key Role of Logistics in Supply Chain Developments**

Logistics becomes key to supply chain competitiveness

- Often outsourced to 3PLs
- Supply chains efficiency depend on efficiency of links between supply chain units
  - Essential to ensure inputs reach intended location within a specified time range
  - "containers embedded in value chains are simultaneously transport, storage, and management units"
  - Linking production, distribution and consumption in cost-effective manner

# Meeting the Needs of Supply Chains: Some Logistics Challenges for Maritime Transport

- Ensuring schedule reliability
  - Will require careful integration of levels of feederisation
  - Provide flexibility by developing multiple networks
- Limitations on port facilities, bottlenecks, disruptions threaten supply chain sustainability
  - Pressure on multimodal integration to serve hinterland
  - Can trigger new developments to increase flexibility
    - Multi-port regional gateways
    - Move container sorting further inland (away from ports) using rail or barge links
- Repositioning of empty containers an ongoing problem