Challenges for Constructing an FTAAP: Lessons Learnt from the Results of ERIA's ASEAN+1 FTAs Mapping Study

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## Objectives

- Identify challenges/obstacles in constructing a mega FTA like an FTAAP by examining trade liberalization commitments under five ASEAN+1 FTAs (China, Korea, Japan, AustraliaNew Zealand, and India)
- Trade in goods: tariff elimination, rules of origin
- Trade in services: liberalization commitments


## Contents

- Recent developments in foreign trade in East Asia: Rapid Expansion of Trade in Intermediate goods---Expansion of Production Networks
- Tariff Protection in East Asia
- Comparison of 5 ASEAN+1 FTAs in the areas of trade in goods and trade in services
- Concluding remarks


## Rapid Expansion of Trade in Intermediate Goods (US\$ billion)




## Increase in the share of intra-East Asia trade in world trade in intermediate goods: Expansion of Production Networks



# Tariff Rates (simple average, \%) WTO, Tariff Profiles 2013 

|  | MFN Applied Tariff Rates |  |  | Bound Tariff Rates |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Ag | 1 Non-Ag | Total | Ag | Non-Ag |
| Brunei | 2.5 | 0.1 | 2.9 | 25.3 | 30.7 | 24.5 |
| Cambodia | 10.9 | 15.2 | 10.3 | 19.1 | 28.1 | 17.7 |
| Indonesia | 7.0 | 8.1 | 6.9 | 37.1 | 47.0 | 35.6 |
| Lao PDR |  |  |  |  |  |  |
| Malaysia | 6.5 | 10.8 | 5.8 | 23.0 | 66.8 | 14.9 |
| Myanmar |  |  |  | 83.4 | 103.4 | 23.0 |
| Philippines | 6.1 | 8.7 | 5.7 | 25.7 | 35.1 | 23.4 |
| Singapore | 0.0 | 0.2 | 0.0 | 10.3 | 26.9 | 6.4 |
| Thailand | 9.8 | 22.0 | 8.0 | 28.0 | 39.9 | 25.5 |
| Vietnam | 9.8 | 17.0 | 8.7 | 11.5 | 18.5 | 10.4 |
| China | 9.6 | 15.6 | 8.7 | 10.0 | 15.7 | 9.2 |
| Japan | 5.3 | 22.3 | 2.6 | 5.3 | 22.8 | 2.6 |
| Korea | 12.1 | 48.6 | 6.6 | 16.6 | 56.1 | 10.2 |
| India | 12.6 | 31.4 | 9.8 | 48.7 | 113.1 | 34.6 |
| Australia | 2.8 | 1.4 | 3.1 | 10.0 | 3.5 | 11.0 |
| New Zealand | 2.0 | 1.4 | 2.1 | 10.1 | 6.0 | 10.7 |

## Trade in Goods

- Variations in the levels of tariff elimination among 5 ASEAN+1 FTAs
- Variations in transition periods
- Variations in sectoral tariff elimination commitments
- Rules of origin: variations

ATIGA, AANZFTA, AJCEP, AKFTA (RVC40 or CTH)
ACFTA (RVC40)
AIFTA (RVC35+CTSH)

# Tariff Elimination in ASEAN+1 FTAs (1) (HS 6 digit base) 

|  | ASEAN-ANZ | ASEAN-China | ASEAN-India | ASEAN-Japan | ASEAN-Korea | Average |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | All ASEAN+1s | Excluding AIFTA |
| Brunei | 99.2\% | 98.3\% | 85.3\% | 97.5\% | 99.1\% | 95.9\% | 98.5\% |
| Cambodia | 89.1\% | 89.9\% | 88.4\% | 85.1\% | 90.8\% | 88.7\% | 88.7\% |
| Indonesia | 93.1\% | 92.3\% | 48.6\% | 91.2\% | 91.1\% | 83.3\% | 91.9\% |
| Lao PDR | 91.8\% | 97.4\% | 80.1\% | 86.3\% | 90.0\% | 89.1\% | 91.4\% |
| Malaysia | 97.3\% | 92.6\% | 79.7\% | 93.9\% | 92.4\% | 91.2\% | 94.1\% |
| Myanmar | 88.1\% | 93.6\% | 76.6\% | 84.9\% | 91.6\% | 86.9\% | 89.5\% |
| Philippines | 95.1\% | 92.5\% | 80.9\% | 97.1\% | 89.6\% | 91.1\% | 93.6\% |
| Singapore | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Thailand | 98.9\% | 93.5\% | 78.1\% | 96.4\% | 95.1\% | 92.4\% | 96.0\% |
| Vietnam | 94.8\% | 92.2\% | 79.5\% | 94.2\% | 89.3\% | 90.0\% | 92.6\% |
| Australia | 100.0\% |  |  |  |  |  |  |
| China |  | 94.7\% |  |  |  |  |  |
| India |  |  | 78.8\% |  |  |  |  |
| Japan |  |  |  | 91.9\% |  |  |  |
| Korea |  |  |  |  | 90.4\% |  |  |
| New Zealand | 100.0\% |  |  |  |  |  |  |
| Average | 95.6\% | 94.3\% | 79.6\% | 92.6\% | 92.7\% | 90.9\% | 93.6\% |

# Tariff Elimination in ASEAN+1 FTAs (2) (HS 8-10 digit base) 

|  | ASEAN-ANZ | ASEAN-China | ASEAN-India | ASEAN-Japan | ASEAN-Korea | Average |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | All ASEAN+1s | Excluding AIFTA |
| Brunei | 98.5\% | 97.8\% | 82.6\% | 96.4\% | 97.9\% | 94.6\% | 97.7\% |
| Cambodia | 86.2\% | 86.7\% | 84.1\% | 76.0\% | 85.5\% | 83.7\% | 83.6\% |
| Indonesia | 93.4\% | 89.0\% | 50.4\% | 88.7\% | 90.3\% | 82.3\% | 90.3\% |
| Lao PDR | 90.7\% | 96.4\% | 77.5\% | 84.2\% | 85.4\% | 86.8\% | 89.2\% |
| Malaysia | 95.5\% | 93.7\% | 79.6\% | 92.1\% | 93.5\% | 90.9\% | 93.7\% |
| Myanmar | 86.1\% | 91.3\% | 73.6\% | 79.4\% | 87.5\% | 83.6\% | 86.1\% |
| Philippines | 94.8\% | 86.5\% | 75.8\% | 96.0\% | 97.7\% | 90.2\% | 93.8\% |
| Singapore | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Thailand | 98.8\% | 88.3\% | 74.3\% | 96.9\% | 93.7\% | 90.4\% | 94.4\% |
| Vietnam | 90.9\% | 90.4\% | 69.7\% | 84.7\% | 84.3\% | 84.0\% | 87.6\% |
| Australia | 100.0\% |  |  |  |  |  |  |
| China |  | 94.6\% |  |  |  |  |  |
| India |  |  | 74.3\% |  |  |  |  |
| Japan |  |  |  | 86.2\% |  |  |  |
| Korea |  |  |  |  | 92.2\% |  |  |
| New Zealand | 100.0\% |  |  |  |  |  |  |
| Average | 94.6\% | 92.3\% | 76.5\% | 89.1\% | 91.6\% | 88.7\% | 91.6\% |

# Differences in tariff elimination rates between HS-6 and HS-8, HS-10 digits 

|  | Six-digit (a) | $8-10$ digit (b) | Diff. [(b) - (a)] |
| :--- | :---: | :---: | :---: |
| Brunei | $95.9 \%$ | $94.6 \%$ | $-1.3 \%$ |
| Cambodia | $88.7 \%$ | $83.7 \%$ | $-5.0 \%$ |
| Indonesia | $83.3 \%$ | $82.3 \%$ | $-0.9 \%$ |
| Lao PDR | $89.1 \%$ | $86.8 \%$ | $-2.3 \%$ |
| Malaysia | $91.2 \%$ | $90.9 \%$ | $-0.3 \%$ |
| Myanmar | $86.9 \%$ | $83.6 \%$ | $-3.4 \%$ |
| Philippines | $91.1 \%$ | $90.2 \%$ | $-0.9 \%$ |
| Singapore | $100.0 \%$ | $100.0 \%$ | $0.0 \%$ |
| Thailand | $92.4 \%$ | $90.4 \%$ | $-2.0 \%$ |
| Vietnam | $90.0 \%$ | $84.0 \%$ | $-6.0 \%$ |
|  |  |  |  |
| Australia | $100.0 \%$ | $100.0 \%$ | $0.0 \%$ |
| China | $94.7 \%$ | $94.6 \%$ | $-0.1 \%$ |
| India | $78.8 \%$ | $74.3 \%$ | $-4.5 \%$ |
| Japan | $91.9 \%$ | $86.2 \%$ | $-5.7 \%$ |
| Korea | $90.4 \%$ | $92.2 \%$ | $1.7 \%$ |
| New Zealand | $100.0 \%$ | $100.0 \%$ | $0.0 \%$ |
| Average | $91.5 \%$ | $89.6 \%$ | $-1.9 \%$ |

## Tariff: Transition Periods

## Tariff Elimination Target Years under the ASEAN+1 FTAs

|  | ASEAN6 |  | CLMV countries |  | FTA Partners |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | Elimination <br> (Normal <br> Track or SL) | Other <br> reduction <br> (SL or <br> HSL) | Elimination <br> (Normal <br> Track or SL) | Other <br> reduction <br> (SL or <br> HSL) | Elimination <br> Normal <br> Track or SL) | Other <br> reduction <br> (SL or <br> HSL) |
| AANZFTA | $2020-2025$ | $2020-2025$ | $2020-2024$ | 2025 | 2020 | - |
| ACFTA | $2012^{*_{1}}$ | 2018 | $2018^{*_{1}}$ | 2018 | $2012^{*_{1}}$ | 2018 |
| AIFTA $^{*_{2}}$ | $2017-2020^{*_{3}}$ | $2017-2020$ | $2022^{*_{3}}$ | 2022 | $2017^{*_{3}}$ <br> $\left(2020^{* 4}\right)$ | 2020 |
| AJCEP | 2018 | $2018-2024$ | $2023-2026$ | 2026 | 2018 | 2018 |
| AKFTA | $2012^{*_{5}}$ <br> $\left(2017^{* 6}\right)$ | 2016 | $2018-2020^{*_{5}}$ | $2021-2024$ | 2010 | 2016 |

Notes: *1 Including Normal Track 2. Normal Track 1 for ASEAN6 and China has completed in 2010.
*2 In AIFTA, each year corresponds to 31 December of the previous year. For example, 2014 means
31 December 2013.
*3 Including Normal Track 2.
*4 To the Philippines.
*5 Including Normal Track 2. Normal Track 1 for ASEAN5 has completed in 2010.
*6 Thailand.
Source: ERIA FTA Mapping Study.

## Consistency of ASEAN's Tariff Commitments (1)

Figure. Examples of "eliminated to all". "protected to all", and "depends on FTAs'

# Consistency of ASEAN’s Tariff Commitments (2) 

|  | Share of <br> 'eliminated to all' | Share of <br> 'depends on FTA' | Share of <br> 'protected to all' |
| :--- | :---: | :---: | :---: |
| Brunei | $84.1 \%$ | $15.9 \%$ | $0.0 \%$ |
| Cambodia | $64.2 \%$ | $35.4 \%$ | $0.5 \%$ |
| Indonesia | $45.9 \%$ | $52.8 \%$ | $1.3 \%$ |
| Lao PDR | $67.7 \%$ | $31.8 \%$ | $0.4 \%$ |
| Malaysia | $75.8 \%$ | $23.1 \%$ | $1.1 \%$ |
| Myanmar | $66.4 \%$ | $32.0 \%$ | $1.6 \%$ |
| Philippines | $73.7 \%$ | $25.3 \%$ | $1.0 \%$ |
| Singapore | $100.0 \%$ | $0.0 \%$ | $0.0 \%$ |
| Thailand | $75.5 \%$ | $24.4 \%$ | $0.1 \%$ |
| Vietnam | $78.1 \%$ | $19.8 \%$ | $2.1 \%$ |
| ASEAN's average | $73.1 \%$ | $26.0 \%$ | $0.8 \%$ |

# Consistency of ASEAN’s Tariff Commitments (3) : <br> Agriculture vs Manufacturing 

|  | Agricultural products (HS01-HS24) |  |  | Manufacturing products (HS25-HS97) |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | \% of ETA | \% of DOF | \% of PTA | $\%$ | of ETA | \% of DOF |

ETA: eiminated to all, DOF: depends on FTA, PTA: protected to all

## Frequency by type of ROOs Used in ASEAN+1 FTAs

| ROO type | ATIGA | AANZFTA | ACFTA | AIFTA | AJCEP | AKFTA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Single Rule or stricter |  |  |  |  |  |  |
| Wo | 185 | 294 | 8 |  | 3 | 458 |
| CC |  | 248 | 1 |  | 735 | 61 |
| CTH |  | 107 |  |  | 137 | 4 |
| CTSH |  |  |  |  | 8 |  |
| $\operatorname{RVC}(<40)$ |  |  |  |  |  | 36 |
| RVC(40) | 149 | 68 | 4659 |  | 219 | 22 |
| RVC(>40) |  |  |  |  |  | 6 |
| RVC(35)+CTSH |  |  |  | 5224 |  |  |
| CC with exception* |  | 3 |  |  | 258 |  |
| CTH with exception* |  | 10 |  |  | 20 |  |
| Various** |  | 43 |  |  |  | 3 |
| Sub-total | 334 | 773 | 4668 | 5224 | 1380 | 590 |
| \% share in total | 6.4\% | 14.8\% | 89.4\% | 100.0\% | 26.4\% | 11.3\% |
| "RVC(40) or CTH" or more flexible |  |  |  |  |  |  |
| RVC(40) or CTH | 2679 | 2204 | 122 |  | 3057 | 4076 |
| RVC(40) or CTH or Specific Process Rule |  | 24 |  |  |  |  |
| RCV(40) or CTSH | 756 | 1072 |  |  | 33 | 61 |
| RVC(40) or CTH or [RVC(35)+CTSH] | 136 | 195 |  |  |  |  |
| RVC(40) or CTH or Textile Rule | 347 | 6 |  |  |  |  |
| Sub-total | 3918 | 3501 | 122 | 0 | 3090 | 4137 |
| \% share in total | 75.0\% | 67.0\% | 2.3\% | 0.0\% | 59.2\% | 79.2\% |
| Other "or" rules |  |  |  |  |  |  |
| RVC(40) or CC or Textile Rule | 463 |  |  |  |  |  |
| RVC(40) or CC | 453 | 583 | 7 |  | 126 | 487 |
| Various*** | 56 | 367 | 427 |  | 628 | 10 |
| Sub-total | 972 | 950 | 434 | 0 | 754 | 487 |
| \% share in total | 18.6\% | 18.2\% | 8.3\% | 0.0\% | 14.4\% | 9.3\% |
| Total \# of 6-digit HS(2002) Lines | 5224 | 5224 | 5224 | 5224 | 5224 | 5224 |

Note: HS 2002 base.
WO- wholly obtained; CC- change in chapter; CTH- change in tariff heading; CTSH- change in tariff subheading;
RVC- regional value content.
*Exception varies, from sourcing of materials to process.
**e.g. CTH + RVC(40), CC + RVC(40), CC

+ Textile Rule.
***e.g. [RVC(40)+Textile Rule] or CC, RVC(>40) or CTH.

Source: ERIA FTA Mapping Study

## ROOs: Commonality among ATIGA, AANZ, AJ and AK



Note: HS 2002 base.
Source: ERIA FTA Mapping Study

## Trade in Services

- ASEAN, Australia-New Zealand, China, Korea FTAs have services agreement. ASEAN-India service agreement signed not implemented(?), ASEAN-Japan service agreement is under negotiation.
- The current ASEAN+1 FTAs do not provide much "WTO Plus" (= GATS Plus).
- AFAS7, ACFTA and AKFTA show similar patterns of market access limitations.


## Services: Level of commitments

Table. WTO Plus in AFAS and ASEAN+1 FTAs (in terms of the Hoekman Index)

## Services: Contents of Market Access Limitations (Frequency)

| FTA | A | B | C | D | E | F | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| AFAS (7 $7^{\text {th Package) }}$ | 1 | 0 | 1 | 345 | 477 | 359 | 1,446 |
| ACFTA (1 $1^{\text {st }}$ Package) | 0 | 0 | 0 | 32 | 123 | 71 | 256 |
| AANZFTA | 0 | 0 | 0 | 3,587 | 364 | 163 | 4,217 |
| AKFTA | 14 | 0 | 1 | 154 | 406 | 169 | 914 |
| Total | 41 | 0 | 4 | 4,381 | 1,748 | 1,030 | 8,233 |

Notes: (a) Symbols A-F denote the limitations indicated in GATS Art. XVI.
(b) Larger number does not necessarily mean lower liberalization, because "no commitment" is less liberal than "commitment."
Source: ERIA's FTA Mapping Study.

## Services: Types of Market Access Limitations

- A: limitations on the number of service suppliers whether in the form of numerical quotas, monopolies, exclusive service suppliers or the requirements of an economic needs test;
- B: limitations on the total value of service transactions or assets in the form of numerical quotas or the requirement of an economic needs test;
- C: limitations on the total number of service operations or on the total quantity of service output expressed in terms of designated numerical units in the form of quotas or the requirement of an economic needs test;
- D: limitations on the total number of natural persons that may be employed in a particular services sector or that a service supplier may employ and who are necessary for, and directly related to, the supply of a specific service in the form of numerical quotas or the requirement of an economic needs test;
- E: measures which restrict or require specific types of legal entity or joint venture through which a service supplier may supply a service; and,
- F: limitations on the participation of foreign capital in terms of maximum percentage limit on foreign shareholding or the total value of individual or aggregate foreign investment.


## Concluding Remarks

- Need strong leadership to establish megaFTAs such as an FTAAP, TPP, RCEP
- Gradual approach rather than single undertaking may be more feasible to conclude negotiations
- To gain benefits from further expansion of regional production networks/supply chains, trade facilitation such as standard and conformance should be given high priority

