TRADE IN ENVIRONMENTAL SERVICES: THE "WHY?" AND THE "WHAT?"

APEC Workshop on Environmental Services Hanoi, Vietnam, 11 May 2017



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A QUICK OVERVIEW

Why liberalize trade in environmental services?

What should be liberalized?

Some questions for discussion

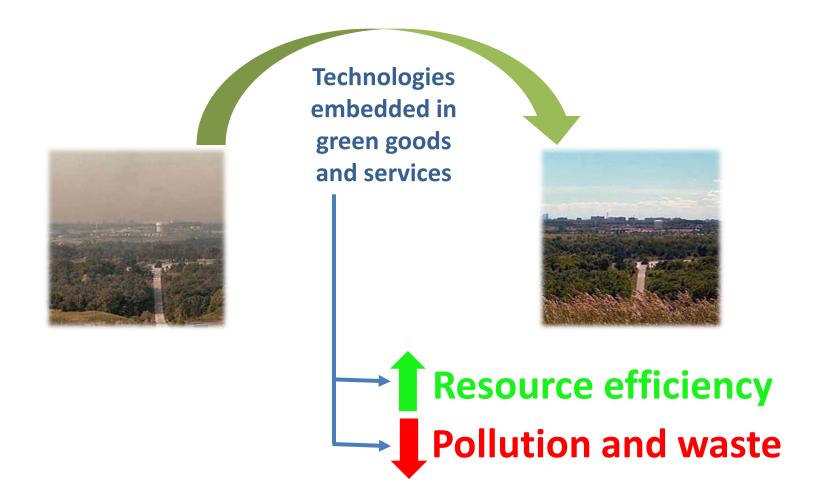
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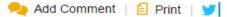
ENVIRONMENTAL SERVICES: A KEY TOOL TO ACHIEVE A BETTER ECONOMY AND A BETTER ENVIRONMENT



TECHNOLOGY DEPLOYMENT CANNOT HAPPEN WITHOUT SERVICES

"Pay-As-You-Go" Solar Could Electrify Rural Africa

by Sanjoy Sanyal - February 08, 2017













More than 600 million people in sub-Saharan Africa lack access to electricity; 71 million in Kenya and Tanzania alone. Without any other options, these citizens are forced to either go without power or use kerosene, an expensive and oftentimes dangerous fuel that pollutes the air and creates fire hazards.

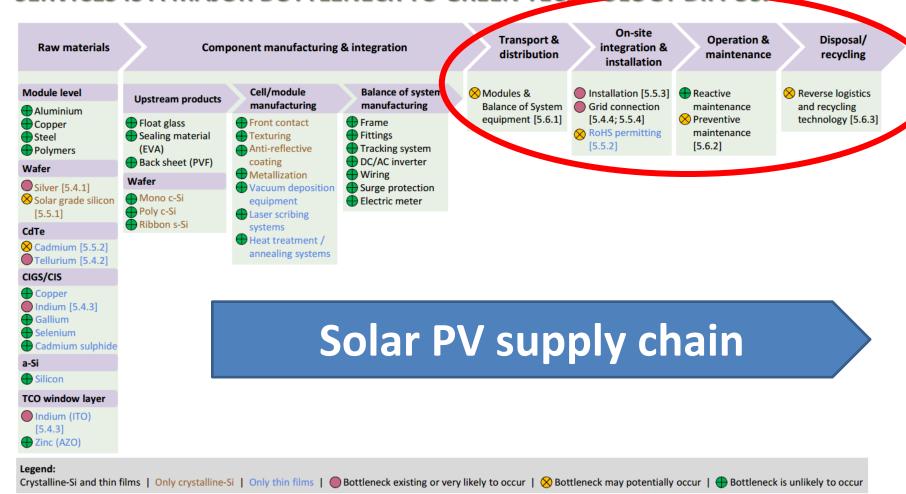
But there is a solution that could bring affordable electricity to unserved and underserved populations while growing the local economy: pay-as-you-go solar.



Tanzanian woman holds a solar lighting kit. Photo by Russell Watkins/DFID

Source: World Resources Institute (WRI), 8 February 2017

INADEQUATE ACCESS TO WORLD CLASS, COMPETITIVELY PRICED ENVIRONMENTAL SERVICES IS A MAJOR BOTTLENECK TO GREEN TECHNOLOGY DIFFUSION



MORE OPEN TRADE IN ENVIRONMENTAL SERVICES HAS MANY BENEFITS



MORE AFFORDABLE PROTECTION OF THE ENVIRONMENT





3 INCREASED INNOVATION & INVESTMENT IN EARTH-FRIENDLY SOLUTIONS





TRADE IN SERVICES IS A MAJOR CHANNEL OF CROSS-BORDER KNOWLEDGE SPILLOVERS

TRADE IN SERVICES

Commercial presence (relationship to FDI)

Movement of natural persons

(experts, technicians, consultants, engineers)

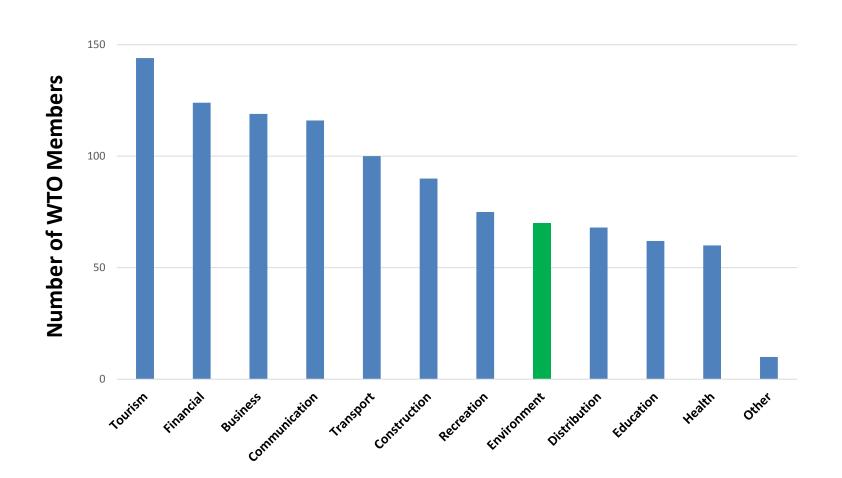
Recipient country

(Knowledge diffusion due to labor turnover or relations with local firms)

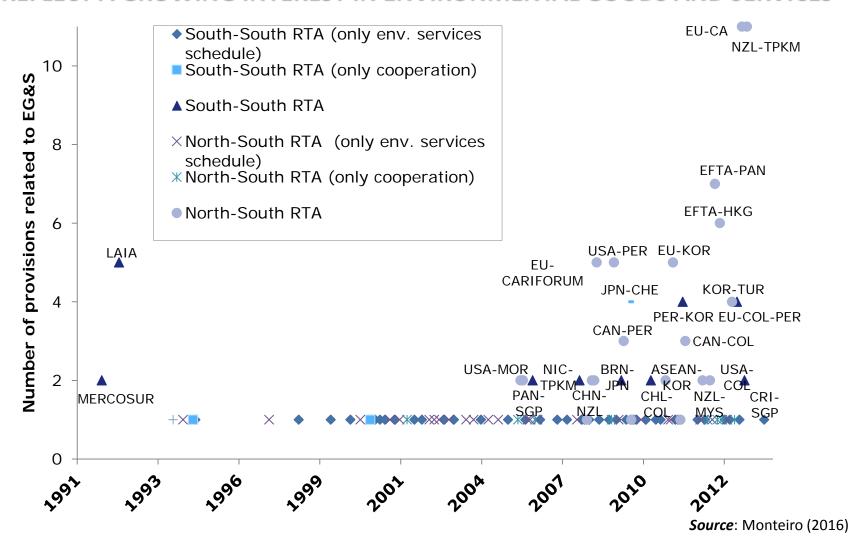
ENVIRONMENTAL SERVICES: A BIG AREA OF OPPORTUNITY FOR TRADE POLICY TO SUPPORT THE SDGS



GATS SPECIFIC COMMITMENT ACROSS SECTORS



RTAS REFLECT A GROWING INTEREST IN ENVIRONMENTAL GOODS AND SERVICES



OTHER INITIATIVES TO LIBERALIZE TRADE IN ENVIRONMENTAL SERVICES



<u>Paragraph 31(iii)</u>: With a view to enhancing the mutual supportiveness of trade and environment, we agree to negotiations, without prejudging their outcome, on [...]

iii) the reduction or, as appropriate, elimination of tariff and non-tariff barriers to environmental goods and services



- Broad recognition that services related to environmental goods can play a role in improving the environmental impact of the EGA
- Discussions focused on a non-binding, open-ended work programme that would open a future exercise to identify services related to environmental goods and relevant trade barriers, and consider ways to facilitate trade

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HOW ARE SERVICES DEFINED AND CLASSIFIED UNDER THE GATS?

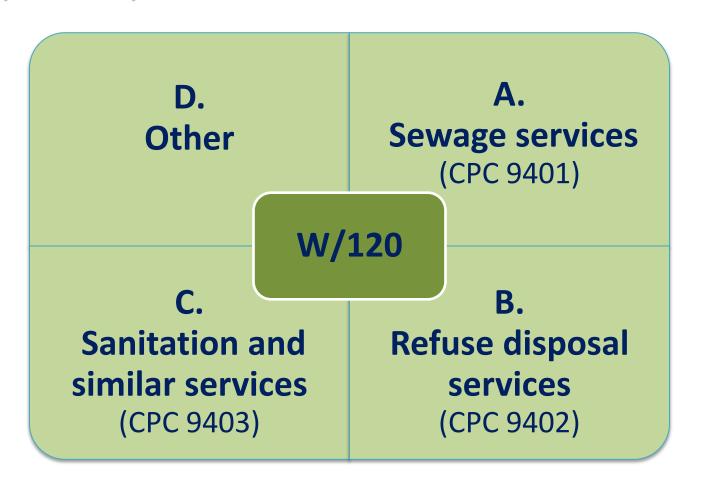
Two reference instruments

- Services Sectoral Classification List (W/120)
- UN Central Product Classification (CPC)
 - WTO Members use the 1991 version (so-called CPC prov.)

But no compulsory classification system

- WTO Members can use the classification system of their choice
- In practice, most Members use a combination of W/120 and CPC prov.

THE CLASSIFICATION OF ENVIRONMENTAL SERVICES IN W/120 REFLECTS AN EARLIER (OUTDATED) CONCEPTION OF THE ENVIRONMENTAL INDUSTRY



CHARACTERISTICS OF THE CURRENT CLASSIFICATION

- Focus on "infrastructure" environmental services
 - Typically provided by public authorities with varying degrees of public participation
- Inadequate definition of "non-infrastructure" environmental services
 - Demand driven by environmental legislation, mostly B2B
- Many other activities have environmental component
 - These activities may have several different end uses and are classified under other generic items (e.g., business services, construction services, distribution services)

WHERE ARE WE IN THE CLASSIFICATION DEBATE AT THE WTO?



- Members generally acknowledge that the current classification in the W/120 is outdated, but there is no consensus so far to modify it
- New classification approaches have been used in the market access negotiations and by acceding countries:
 - "Clusters" or "check lists"
 - Collective request on environmental services
 - Climate-friendly services



Variety of approaches reflects the considerable degree of **flexibility** offered by the GATS

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BEYOND THE CLASSIFICATION DEBATE: HOW CAN WE ENHANCE OUR UNDERSTANDING OF ENVIRONMENTAL SERVICES TO ACHIEVE BETTER TRADE RESULTS?



How is **environmental policy** affecting the environmental services industry?



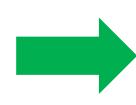
What are the real-life **trade barriers** affecting environmental service providers?



How is the structure of the **environmental services industry** evolving?

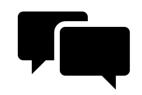


How can **accounting/statistics frameworks** (CPC 2.1, SEEA, OECD/Eurostat) be used to enhance our understanding of the industry?



A continued dialogue between trade negotiators, environmental policymakers, the private sector, and other stakeholders is critically important

A unique forum for policy dialogue





CTE supports WTO members in:

- Understanding the links between trade and environmental policies
- Learning from national experiences
- Avoiding green protectionism and strengthening the positive interaction between trade and the environment

Thank you for your attention

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